

MEREDITH JO (M. J.) KAHN

151 Apache Way, Tewksbury, MA 01876
<http://www.mjkahn.com>

cell: 978-590-5672
email: mj@mjkahn.com

SUMMARY

Hands-on developer and manager adept at product definition, planning, development, and delivery. Proven expertise in building, motivating, and leading software development organizations to create complex products on schedule while improving product development processes. Result-oriented, team-focused, collegial management style. Excellent oral and written communication skills.

TECHNICAL SKILLS

- Microsoft SQL Server\
- Internet Information Server (IIS)
- Active Server Pages
- VB Script
- Visual Basic
- ASP.NET
- HTML / DHTML
- JavaScript
- DOM

EXPERIENCE

INDEPENDENT CONSULTANT

2002-present

Designer and developer of web-based applications and web sites. Projects/positions include:

Senior Product Manager - Salesengineering.com

2002-present

Defined, designed, developed, documented, tested, and supported SE Applications, a web-based family of products for technical sales engineers. Coordinated with management and customers to analyze requirements and develop product plans. Led a small team of part-time consultants to design, develop, test, document, release, and support the product family.

Web Developer / Web Master - Sterling Rope Company

2004-present

Designed and developed the web site for Sterling Rope Company. Created database for over 150 products and 100 sponsored athletes.

Survey Web Site Developer - Temple Beth Shalom

2008

Designed and developed a web site to collect input and report results of a congregation-wide survey of the Temple's services. The survey asks 100 questions and reports results in both tabular and graphical formats.

Web Developer / Web Master - Smith College Classes of 1980 and 1981

2002-present

Designed and developed class web sites for over 1,400 alumnae. Site includes customized authentication services and threaded discussion groups.

Vice President - ICG Computer Inc.

2003-2005

Founded and led ICG Computer's Software Services division.

- Sold and delivered software development services to ICG Computer customers. Development services included corporate and e-commerce web site design and development, as well as design and development of office and business management systems.
- Re-implemented significant portions of ICG Computer's corporate web site, including tools to allow staff to upload data from the company's accounting systems and to configure systems for sale on the web site.

Developer - Database of Town Residents and Registered Voters

1997-present

Designed, developed, and maintain a database and application program to track information about over 50,000 residents in the town of Framingham. Originally developed for a local political campaign in 1997, the database and program continue to provide information to political candidates on voting patterns of town residents.

INFOMEDICS, INC., Woburn, MA**2001-2002***Provider of customized marketing programs for pharmaceutical companies.***Director of Application Development**

Led design and implementation of software deliverables, including IVR, web, reporting, and database components.

- Guided team of nine developers to design and develop 300-400 deliverables for over 25 client programs.
- Developed and improved organizational practices and management techniques for the Professional Services organization. Worked with Professional Services, R&D, Quality, and Production organizations to improve program definition, design, specification, implementation, testing, and production processes.
- Eliminated two-month development backlog by defining and implementing a plan to use remote consultants as developers.

VIGNETTE CORPORATION, Cambridge, MA**1998-2001***Formerly Oberon Software, Inc., provider of Enterprise Application Integration platform.***Director of Application Engineering**

Provided project and program management, leading Development organization to design and deliver over 25 product releases in two years.

- Led 20-person Development organization and coordinated activities of 45-person Engineering organization. Maintained extremely low attrition rate, especially in light of two company acquisitions.
- Guided teams to identify and resolve technical issues involving a wide variety of third party products, including SAP, J.D. Edwards, Siebel, and PeopleSoft.
- Developed and improved project and program management processes to ensure that high quality products were released on time. Developed standards for planning and documenting product development activities. Instituted consistent issue and status tracking across a large number of concurrent projects.
- Defined end-game processes for major and minor product releases, as well as Emergency Customer Releases (patches).
- Improved knowledge of product plans by promoting communication among Engineering, Product Management, Professional Services, Sales, and Business Development organizations.
- Instituted brown-bag sessions allowing Professional Services to present actual customer situations to Engineering.

SYBERNET, INC., Cambridge, MA**1996-1998***Start-up company providing Internet Based Training (IBT) platform and courses.***Vice President of Development**

Led design, development, documentation, testing, training, and support.

- Defined requirements for IBT delivery system and authoring product.
- Designed and implemented major components using Java and Visual Basic.
- Developed courses on Client/Server architecture and methodologies, and PC operating systems.

SYBASE, INC., Burlington, MA**1989-1996***Formerly SQL Solutions, Inc. and D&N Systems, Inc.***Engineering, Product Management, and Professional Services**

- Led 18-member multi-functional team to deliver complex database replication management product on time with focus on product quality, usability, and maintainability.
- Founded and led multi-functional teams in definition, design, and development products to supplement Sybase's systems management strategy. Defined systems management requirements for new suite of application development tools.
- Made numerous presentations describing Sybase's event management strategy and products to customers and sales force at company conferences.
- As Marketing Product Manager, developed plans for new releases of SQR, a popular multi-RDBMS report writer. Coordinated efforts of remote development, sales, and product management groups.
- As Director of Professional Services, led consulting organization in New England and New York. Directed staff of over 25 consultants in Massachusetts and New York, driving annual revenue of over \$4M.

EDUCATION**M.S.**, Computer Science, BOSTON UNIVERSITY, METROPOLITAN COLLEGE, Boston, MA**B.A.**, Computer Science, SMITH COLLEGE, Northampton, MA

Elected to Phi Beta Kappa honor society.

Graduated Cum Laude, with Highest Honors in self-designed major.